



# MEMORANDUM

## Business & Finance Services

William V. Husfelt III, Superintendent | Jim Loyed, Chief Financial Officer

**TO:** Prospective Proposers

**FROM:** Dan Fuller, GM of Purchasing, Contracting & Materials Mgmt

**DATE:** February 7, 2022

**RE:** RFP 22-08 – ADDENDUM NO. 1 E-Rate Internal Connections Switches

Addendum for RFP 22-08, is amended in the following particulars and in these particulars only. All provisions of the original documents shall remain in force, except as specifically modified or changed herein or by other Addendum issued by Bay District Schools. This Addendum is hereby made part of the proposal documents.

This Addendum addresses questions from respondents submitted before the cutoff date. All proposers are responsible for receiving and reading Addendums. All Addendums will be posted at [www.bay.k12.fl.us/bids](http://www.bay.k12.fl.us/bids) and DemandStar.

1. PER LOCATION – Would you be able to provide locations and how many switches per stack at locations as this would help in planning licenses/IDF needed?

**A: Locations will vary. See Attachment A for quantities and will only need a standard license.**

2. In regards to 6.7.1: Is 90w needed or would 60w suffice? Also, how many ports per switch will need to support the PoE requirements? It seems very odd to request 90w as this may be over needed/designed, would you be willing to have a conversation?

**A: 90 watt is needed for all ports. We have many phones, WAPS, and speakers that will be utilizing the POE.**

**Page 8 of 36, Para 6.7.1: Equipment required by Bay District Schools; 48-port 90w POE switches 390 total 4x 10Gbe SM fiber connections All fiber ports 1GBe/10GBe capable Dual modular power supplies Stacking modules/ports necessary to stack. Additional modules as needed and have necessary SMF adaptor (SFP+, VIM, etc)**

3. Would you be willing to have a personal/video meeting to define options on design?

**A: Yes, after award. There is no pre-bid conference on this RFP.**

4. How would you feel about having someone MONITOR everything for you guys. As we know, staffing is short, but wanted to make sure this was something guys thought about.

**A: Not at this time, not part of RFP.**

5. Re:Section 6.7.2 for the 24 port fiber switches, will any core licenses be required?

**A: Possibly, include it AS AN OPTIONAL ITEM.**

6. Re: Section 6.7.3 you are requesting a 12-port switch. For these two switches do you require a physically smaller switch or standard size unit with a lower port density?

**A: Physically smaller. It is for use in portables that have small cabinets.**

Proposers are asked to acknowledge receipt of this Addendum by signing in the space provided and return either separately or with their proposal response, no later than the opening date of February 24, 2022.

\_\_\_\_\_  
Firm/Signature of Proposer

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
City, State, Zip Code

\_\_\_\_\_  
e-mail address